

COMMERCIAL REAL ESTATE CONSTRUCTION

INDUSTRIAL CONSTRUCTION







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## Who we are

ANA Group of companies specializes in construction of hypermarkets, distribution centers, stores, offices and objects of oil and gas infrastructure.

Our company acts as a General contractor, General planner and Technical client. Our Clients are nationwide and international companies that operate in the fields of retail, entertainment, banking and industries.

years in construction

completed projects

projects were O completed on schedule

ANA Group has been on the market since 1992 and has the experience of realizing projects in 24 regions across Russia.

We help our Clients to expand across the country by implementing construction projects of various scope and complexity.

> 4 for completed projects m<sup>2</sup>

#### **Our Clients**



Our main Clients are large nationwide and international companies expanding their presence in Russia.

We are trusted with construction of key objects – large hypermarkets, flagship stores, main representation offices and distribution centers.

Lenta is a leading Russian hypermarket chain founded in 1993. Currently owns 150 hypermarkets and continues active expansion. We have been partners since 2014.



IKEA is an international manufacturing and trading company, one of the world's biggest furniture and interior goods retail chains. Founded in Sweden in 1943. The company owns over 320 stores in 28 countries of the world. We have been partners since 2011.



Atrium European Real Estate is a major commercial property investment company founded in 1997. The company owns 62 shopping malls across the world. We have been partners since 2011.



New Yorker is a German clothing store chain founded in 1971. Nowadays more than 1000 New Yorker stores are open in 40 countries of the world, which makes them one of the largest clothing chains in Europe We have been partners since 2011.



**Transneft** is a Russian transport monopoly founded in 1993. Owns over 48,7 thousand km of oil pipelines, transporting 93% of the oil extracted in Russia. We have been partners since 1998.



Magnit is a Russian food retail chain of stores and hypermarkets founded in 1994. As of today, the company owns over 12000 stores, including 156 hypermarkets. We have been partners since 2015.



Decathlon is a French company founded in 1976. Specializes in development, manufacturing and sale of sporting goods, clothes and shoes. Over 1025 Decathlon hypermarkets are currently open in 26 countries across the world. We have been partners since 2013.



Uniqlo is a major Japanese clothing chain founded in 1974. Over 1600 Uniqlo stores are currently open in 16 countries across the world.

We have been partners since 2014.

We are mobile and capable of realizing several projects at once in different cities of Russia. This provides the opportunity to build long-term engagement and grow with the Clients.



## Turnkey construction

ANA Group carries out planning and construction works on hypermarkets, distribution centers, administrative office buildings and other objects of commercial property.

We quickly mobilize specialists and machinery at project sites across the country.

The company has experience of working in 24 regions of Russia.

Retail and office center, Omsk, 3000 m2 General contractor

> Complex of buildings and facilities Tobolsk Trunk Pipline Directorate, Tobolsk, 9200 m2

ALTERNATION IN

Tyumen, 12500 m2
General contractor, General planner, Technical client
Works finished 1.5 months anesd of schedule

DIHEOMACHIDI

Lenta hypermarket,
Omsk, 9500 m2
General contractor, General planner, Technical client.
Works finished 2 months ahead of schedule

**ЭЛЕНТА** 

For more than 15 years ANA Group has been constructing and reconstructing objects of oil and gas industry, including buildings and the special engineering installations for Transneft public stock company.

#### BC Metropolis Fit-out Aura Surgut City Mall H&M store, Metropolis, Moscow, 3600 m2 Fit-out is a range of works on planning, construction, finishing works OC Stockma Nevsky Center General contractor, General planner and installation of services for inner premises of commercial properties. Within this area of focus we specialize in retail and office facilities - stores, Park Hous hypermarkets and business centers. TOTAL STATE During the time of implementing fit-out works we have realized projects in more than 55 of the largest shopping malls KomsoMALL Raduga Park across Russia. Mozaika Krasny K New Yorker Store, Komsemall. Yekaterinburg, 1300 m2 Central Children's Store on Luby Columbus Red Square Pioner Mega Khimki' Gork work experience in more than Silver Mall Modny Kvartal We keep the retail projects' specifics in mind. Our goal is to complete the works right on time. That is why we carry out the works 24/7, and in functioning stores and shopping malls we work during the night. Vernisage

SBS Megamall

shopping centers

#### Personnel

Our employees have the necessary qualification and professional experience to realize major construction projects by applying complex technological concepts.

Engineering and technical personnel and site workers undergo systematic training. We realize staff development programs, which include advanced vocational training, in-house mentoring and competence development for management personnel.

The employees attend thematic construction exhibitions regularly (HI-TECH Building, Construction Equipment and Technologies, MosBuild, etc.).

years average age of employees employees completed >5 projects

of engineers have been working in the company for >3 years

people on our team

Team structure

senior management

administrative personnel

> 4 site workers

engineering and technical personnel An important factor of successful project implementation is the coordination and consistency of our team. Stable team personnel solves problems effectively, looking for optimal project and technical solutions.

Construction site is a high-risk environment. In order to create safe and healthy working environment we implemented the OHSAS quality management system, which provides a means of identifying and controlling safety risks, avoiding accidents, and improving general operational efficiency.

## Quality of works

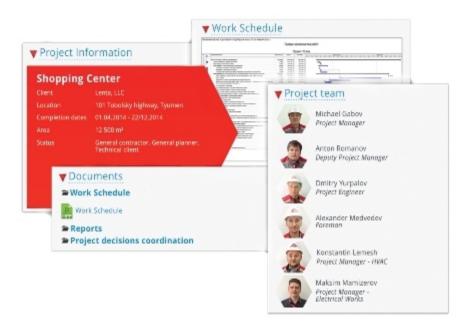
High quality of works, shortening the timeline and lowering the costs of construction are the results of using optimal project and technical solutions.

Our specialists apply modern equipment, materials and technology used in international construction practice.

In 2012 we adopted an integrated quality management system, which we have been successfully implementing.

## Transparency

Transparency of customer relationships is one of the main principles of ANA Group's work. The construction process at project sites is open for the Customer to the greatest possible extent.



Latest information about the progress of the project implementation in a convenient form is available to each Client via personal account on our website. It includes project details, project team information, work schedule etc.

The main information is supplemented by online video surveillance from the site and regular photo reports. Project newsfeed informs of the main stages of construction.





«...During the project implementation, the company's employees showed their professionalism, goal-oriented approach and the ability to deal with extreme situations. Construction works on the site were implemented 24/7 during the 8 months of the project. The hypermarket's opening took place 6 weeks earlier than it was originally scheduled».

Igor Myagkih, Chief Project Manager of Lenta, LLC

«ANA Group acted as the General contractor in the construction of a Decathlon sporting goods hypermarket in the Raduga Park shopping center, Yekaterinburg. The works were completed in due time and with high quality. Decathlon plans to continue cooperation with ANA Group and recommends it as a reliable and stable partner». Philippe Debray, General Director of OKTOBLU, LLC

«...Indoor arrangement works for anchor tenants were carried out with a complete adherence to the schedule, with compliance with construction norms and regulations, as well as to the quality standards required. Due to the highest transparency of the construction works process, substantial extent of approach and identical views on business conduct and ethics, effective cooperation between Contractor and Client was achieved, which made it possible to resolve any emerging issues».

Ronen Goldberg, Chief Engineer of Manhattan Real Estate Management, LLC

«The company has been cooperating with Transneft-Sibir, PJSC since 2004, performing all types of construction works: construction of frames and load-bearing structures, installation of indoor and outdoor utility networks and equipment, finishing and protection of structures and equipment... construction works are of high quality and are performed with compliance to normative-technical documentation and in timely manner... The Company's staff is notable for their competence, responsibility and discipline».

Victor Bronnikov, General Director of Transneft-Sibir, PJSC

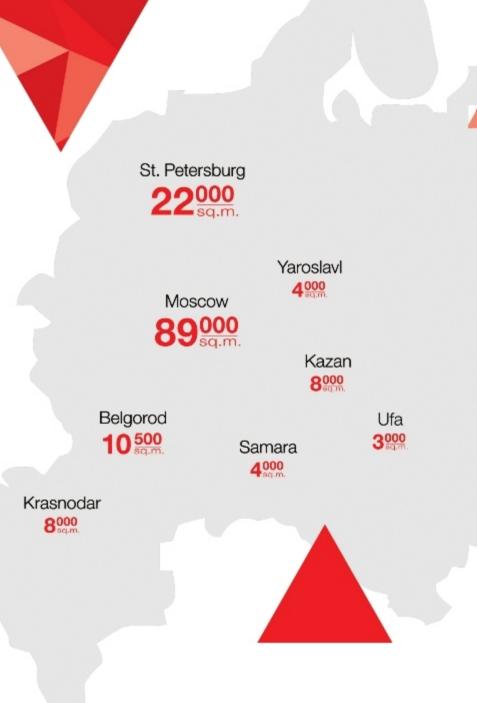
«ANA Group acted as the General contractor and planner during the construction of an H&M store in MEGA-Parnas Family shopping center (St. Petesburg)... At all stages of the construction process the General contractor cooperated effectively with all parties involved. We would like to emphasize how the General contractor's employees strive for adherence to our internal rules and regulations, paying attention not only to the demands of the Client, but also to the requirements of the Landlord. We are ready to cooperate with ANA Group in the future».

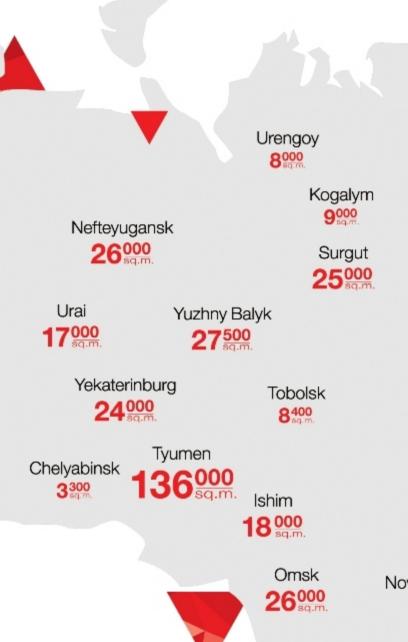
Dmitriy Balyberdin, Assistant Manager of MEGA-Parnas Family Shopping Center of Ikea MOS (Retail and Property), JSC

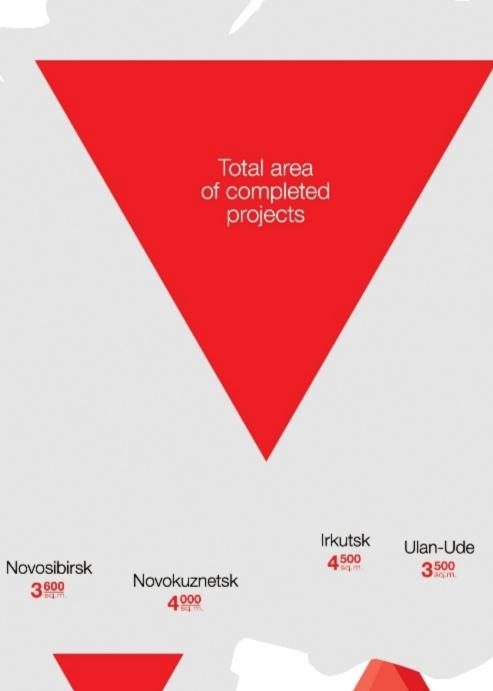
# Geographic coverage

regions

federal districts







Applying modern approaches to construction management is what allows us to implement several projects across Russia at the same time and to keep extending our geographic coverage.





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